

PUERTO RICO CHALLENGE

El Conquistador, a Waldorf Astoria Resort
Fajardo, Puerto Rico

OCTOBER 18-22, 2017

Qualification Period:

Business Period 3, 2017 (Feb. 11, 2017)
through Business Period 7, 2017 (June 30, 2017)

Imagine being with friends relaxing on the beach of your private island, walking through white sandy beaches or scuba diving in sparkling blue waters. Our Puerto Rico Challenge will make those dreams a reality as you spend time with leaders enjoying everything that Puerto Rico has to offer.

How the Incentive Challenge Works

The incentive is broken down into two parts:

1 Puerto Rico Challenge:
Mannatech's United States and
Canada annual incentive.

2 MannaFestSM Mania: Between now and the end of
BP 4, you can earn extra incentive GPV for selling
TruHealth Bundles and Packs.



Puerto Rico Challenge

Earn your way to Puerto Rico through the Puerto Rico Challenge. Determine your leadership level, U.S. and Canada baseline volume and then refer to the charts below to discover what you need to do to qualify. This is only a summary. Please refer to the complete rules for full details.

New Associates, Associates, Regional Directors and National Directors Leadership Level Requirements

| Associate Level | 100 PV Minimum Qualifying Order per BP | Must Meet U.S. and CA GPV Baseline Requirement | Must Meet Minimum New U.S. and CA GPV Growth | 65% Growth Maximum in Any One Leg | Minimum Product Pack Sales | Leadership Level Attainment |
|--------------------------|--|--|--|-----------------------------------|----------------------------|-----------------------------|
| NEW | YES | YES | 22,000 | 14,300 | 1 each BP or 7 Total | ND for 1 BP |
| Associate | YES | YES | 25,000 | 16,250 | 1 each BP or 7 Total | ND for 1 BP |
| Regional Director | YES | YES | | | | ND for 1 BP |
| National Director | YES | YES | 28,000 | 18,200 | 1 each BP or 7 Total | ND for 2 BPs including BP7 |

Target baseline volume is determined by the U.S. and Canada cumulative GPV from BP 10, 2016 through BP 1, 2017, excluding the GPV volume of downline **qualified Presidential Directors** in the baseline period.

Leadership level is determined by the highest qualified leadership level achieved from BP 10 2016–BP 1, 2017.

Tier 1: 100% Growth or Higher:

1. Puerto Rico incentive resort accommodations for two (2) individuals (at least one individual must be the Contest Qualifier) for four (4) nights at the resort.
2. Round-trip coach airfare for two (2) individuals (at least one individual must be the Contest Qualifier) from the United States and Canada and round-trip airport transfers to and from the airport and hotel (not to exceed \$500 per ticket).
3. \$400 Visa gift card.
4. Corporate-sponsored entertainment/activities.

Tier 2: 99%–80% Growth:

1. Accommodations for two (2) individuals (at least one individual must be the Contest Qualifier) for four (4) nights at the resort.
2. Round-trip coach airfare for one (1) from the United States and Canada and round-trip airport transfers to and from the airport and hotel (not to exceed \$400 per ticket).
3. \$200 Visa gift card.
4. Corporate-sponsored entertainment/activities.

Executive Director and Presidential Director Leadership Level Options to Qualify

| Associate Level | 100 PV Minimum Qualifying Order per BP | Must Meet U.S. and CA GPV Baseline Requirement | Must Meet Minimum New U.S. and CA GPV Growth | 65% Growth Maximum in Any One Leg | Minimum Associate Pack Sales | Point Earned for Each Downline Incentive Qualifiers | Leadership Level Attainment |
|------------------------------|--|--|--|-----------------------------------|------------------------------|---|-----------------------------|
| Executive Director | | | | | | | |
| Option 1 | YES | YES | 31,000 | 20,150 | 1 each BP or 7 Total | NA | ED for 2 BPs including BP7 |
| Option 2 | YES | YES | NA | NA | 1 each BP or 7 Total | 4 pts-Tier 1 3 pts-Tier 2 <small>Consult the rules for details.</small> | ED for 2 BPs including BP7 |
| Presidential Director | | | | | | | |
| Option 1 | YES | YES | 34,000 | 22,100 | 1 each BP or 7 Total | NA | PD for 2 BPs including BP7 |
| Option 2 | YES | YES | NA | NA | 1 each BP or 7 Total | 4 pts-Tier 1 3 pts-Tier 2 <small>Consult the rules for details.</small> | PD for 2 BPs including BP7 |

Bonus Challenge

Start Fast and Earn Double GPV: Enrollers earn double points towards the incentive for every TruHealth Fat-Loss System product Bundle or Pack that is sold with a retail value of \$249 or more (BP 3 and BP 4).

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|--|---|
| Product Pack or Bundles | TruHealth Fat-Loss System Bundle or Pack |
| Product Pack Cost | \$249 |
| Bonus GPV for Product Pack or Bundles | 500 GPV |

Bonus Business Period Group Point Volume: Business Period 2 GPV earned in the U.S. and Canada will count toward your incentive baseline requirement.

5th Night Bonus for Puerto Rico Incentive: If Associates earn an additional 10,000 GPV new growth (all other rules apply), they can earn an additional night in Puerto Rico for two people at the incentive hotel, and an extra \$200 gift card.

Complete rules available online:

English: library.mannatech.com/8717 • Chinese: library.mannatech.com/8731