QUICK START PROMOTION Australian, New Zealand and Singaporean Associates. 1 October 2018 - 31 January 2019. QUALIFICATION REQUIREMENTS

NEW SIGN UPS

Associates can sign up any new customer or associate during the promotional period. Each new associate/customer must have a minimum of 150PV in any choice of VALUE Bundle. It must be processed by close of business 31 January 2019. Each new customer or associate will receive a bonus 'Manna C' Product valued at AU \$54.00, NZ \$59.50, SG \$60.00. Manna C Bonus Product is sent on first sign up order only. If the Value Bundle is under the required 150PV, you can purchase an additional single product to make up to the 150PV minimum and will then qualify. Retain this new sign up on an automatic order for two consecutive months, in addition to their first order and the new Associate/Customer will receive 50 Bonus Loyalty Points. 50 Bonus Loyalty points can be earned only once during the promotional period after three consecutive months. Points are added manually to your account at a later date (to be confirmed) and are only available for use after the normal rules of loyalty program are met. Note that Value bundle on the first order does not have to be on automatic order, but the order has to be 150PV. To participate you must have your own personal order of 150PV minimum per month throughout the promotional period.

Enroller of a New Associate will receive the usual first order bonus (15%), and an additional 15% bonus as part of the promotion. Initial 15% is paid as part of the compensation plan and will be paid with normal commission run. The additional 15% bonus on the first order will be paid after and separate to commissions, as a manual payment. They will also receive a BONUS 'Daily Greatness Business Planner' valued at AU\$59.95RRP, which will be posted separately from product order. One business planner per enroller, per month, can be earned, with a maximum of three that can be won over the whole promotional period. Posted separately from order.

<u>Enroller of a New Customer</u> will receive 50 Bonus Loyalty Points. 50 Bonus Loyalty points can be earned only once during the promotional period after three consecutive months. Points are added manually to your account at a later date (to be confirmed) and are only available for use after the normal rules of loyalty program are met. This can be earned once per promotional period.

EARN EXTRA CASH BONUS

To be eligible to earn further bonus payments, you need to meet the following criteria. Associates must sign up a minimum of two (2) NEW Associates and two (2) NEW Customers during the promotional period with an associate enrollment registration (AU49.95 / NZ55.00 / SG55.00). Each new associate or customer enrolled must have a minimum of 150PV in a VALUE BUNDLE product purchase, which must be processed by close of business 31 January 2019. If the Value Bundle is under the required 150PV, you can purchase an additional single product to make up to the 150PV minimum and they will then qualify. Associates who qualify as above and have the following new sign ups across the promotional period are eligible for the following:

New Associate Sign Ups

3 Associate Sign Ups across the promotional period (min 150PV, Value Bundle)	\$300 Cash
4 Associate Sign Ups across the promotional period (min 150PV, Value Bundle)	\$400 Cash
5+ Associate Sign Ups across the promotional period (min 150PV, Value Bundle)	\$500 Cash

New Customer Sign Ups:

3 Customer Sign Ups across the promotional period (min 150PV, Value Bundle)	\$150 Cash
4 Customer Sign Ups across the promotional period (min 150PV, Value Bundle)	\$200 Cash
5+ Customer Sign Ups across the promotional period (min 150PV, Value Bundle)	\$300 Cash

For example, if you have enrolled 4 associates and 4 customers across the whole promotional period, your bonus cash would be \$400 for associates and \$200 for customers. (You can only earn once over the promotional period) Payment will be made after 28th February, 2019.

Any return of products (up to 90 days) from this order would disqualify the order, and disqualify the enrolled associate from counting as one of the enrollments. Commissions and bonuses paid under this promotion would also be recouped from your next commission run. To be considered a new associate

enrollment, the enrollee could not have had an active Associate account any time after 1st February 2018. The enrolling Associate (Enroller) must be in good standing, and must maintain a personal order of at least 150PV every month within the promotional period. One off payment will be made separate to commission runs and paid after February 28th 2019.

TOP TEN ENROLLERS

To be eligible to earn further bonus CASH payments, you need to meet the following criteria as listed - Associates must sign up a minimum of two (2) NEW Associates and five (5) NEW Customers during the promotional period with an associate enrollment registration (AU49.95 / NZ55.00 / SG55.00). Each new associate or customer enrolled must have a minimum of 150PV in a VALUE BUNDLE product purchase, which must be processed by close of business 31 January 2019. If the Value Bundle is under the required 150PV, you can purchase an additional single product to make up to the 150PV minimum and they will then qualify. In addition the enroller's new sign up associates must have maintained their order for three (3) consecutive months to earn the following bonus.

The <u>TOP TEN Associate enrollers</u> for the promotional period. The Highest Associate Enroller for the promotion period receives a \$3,000 Cash Bonus. The Placeholders from second (2nd) to fifth (5th) will earn \$500 Cash Bonus. The Placeholders from sixth (6th) to tenth (10th) will earn \$300 Cash Bonus each.

Associate Enroller:

Highest Associate Enroller for the promotional period	\$3,000 Cash each
2 nd – 5 th Placeholders Highest Associate Enrollers	\$500 Cash each
6 th – 10 th Placeholders Highest Associate Enrollers	\$300 Cash each

The <u>TOP TEN Customer enrollers</u> for the promotional period. The Highest Customer Enroller for the promotional period receives a \$1,500 Cash Bonus. The Placeholders from second (2nd) to fifth (5th) will earn \$300 Cash Bonus each. The Placeholders from sixth (6th) to tenth (10th) will earn \$200 Cash Bonus each.

Customer Enroller:

Highest Customer Enroller for the promotional period	\$1,500 Cash
2 nd – 5 th Placeholders Highest Associate Enrollers	\$300 Cash each
6 th – 10 th Placeholders Highest Associate Enrollers	\$200 Cash each

One off payments made in May 2019 after all calculations are complete. All Cash Bonus payments are paid separate (and after, usual commission runs.)

General Items

All Prices and cash bonus amounts listed are in Australian Dollars. It can take up to 2 business days to process an order, provided payment goes through with no issues. Position transfers will only be counted towards the promotion if the Associate who is transferring into an active account is a new Associate – one who has never held an account with Mannatech before – and all other conditions are met. New enrollees will not be counted if they have an active Mannatech account before the Promotion period. Product orders with an exception will NOT be counted for this Promotion. If a new enrollee (Associate/Preferred Customer) cancels or returns products, this will affect the promotion results and not be counted at the end of the promotional period. Mannatech assumes no responsibility for notifying Associates of any returns or cancellations within their organisation that affect their results. Commissions and bonuses would also be recouped from your next commission run. There may be delays in orders that are mailed or faxed to Mannatech Australia.

All new enrolments will only count towards the Quick Start Promotion if the new Associate or Preferred Customers account is within Australia. New Zealand and Singapore.

Mannatech's determinations and decisions are final on all matters related to this promotion. In accordance with the existing Policies & Procedures Article 5.10 ,Stockpiling Product (library.mannatech.com/download/1916) is not permitted. Stockpiling at any time – including during this promotion may result in ineligibility and/or termination. All income taxes and liability related to any award shall be incurred by the Associate. No additional compensation or further permission is required by Mannatech Australia Pty Ltd.

Eligibility

Associates MUST:

Be an active Associate of good standing during the promotional period. Be an Australian, New Zealand and/or Singaporean resident. Be 18 years of age or older at the start of the promotional period.

Results

At the end of the promotional period, Mannatech Australia will complete a final report and confirm via email Associates that have qualified for this promotion by May 2019. It is each Associate's responsibility to ensure their email details are up to date and they are opted in to receive emails to this email address.

Acknowledgement

Mannatech is a vision-driven, mission-minded company. Our Mission Statement is more than just carefully crafted words; it guides and monitors our values, beliefs, objectives and purpose. Mannatech has built its business on a foundation of reliability and integrity. These qualities are integral to Mannatech's core values; we conduct business according to the highest ethical standard. As an Ambassador of Mannatech we require you to uphold the Mannatech values at all times and to behave in a manner that

reflect these values. No party (self nor spouse/business partner if applicable) can be actively engaged in any business building activity for the purpose of achieving financial gain with another direct selling, multi-level marketing, or network marketing business opportunity. If it is later found that either party (self nor spouse/business partner if applicable) were involved in the above, Mannatech reserves the right to recoup the cost of the Promotion won. The below is deemed behaviours of an Associate who is not held "in good standing". References made to sexuality, race or creed or sexual content; threats of any kind; ridiculing another person or the company; maliciously excluding and isolating a person from activities; persistent and unjustified criticisms; humiliating a person through gestures, sarcasm, criticism and insults, especially in front of customers, management or other staff; Spreading gossip or false, malicious rumours about a person with an intent to cause the person harm.

Definitions

<u>Active Associates</u>: Associates who have a minimum order of 150 Qualifying Volume (QV) in each Business Period (Months) during the promotional period and the position must be duly renewed.

Good Standing: An "Associate in Good Standing" is one who has not received a formal warning or a final compliance sanction precluding the Associate from participating in events and/or receiving recognition. A "Compliance Sanction" is considered final when (1) a ruling by the Compliance Committee is not appealed or (2) when an appealed compliance matter is decided by the Appeal Panel.