

REAL» SWITCH CHALLENGE

United States and Canada Rules

Three Steps to a Real Reward

- 1) Join the Challenge** — Pick your pack; pick your order (Auto Order).
- 2) Build Your Team** in your first full Business Period (BP) immediately following your enrollment and earn product valued at approximately \$60 usd. A *Team* consists of four (4) sponsored or six (6) *Qualified Associates* (no more than three (3) in one (1) leg).
- 3) Build Your iTeam** by the end of your first three (3) full BPs immediately following your enrollment to qualify for an iPad 2®. An *iTeam* consists of fourteen (14) *Qualified Associates* (no more than eight (8) in one leg).

Existing Associates

When you enroll two (2) NEW Associates in two (2) separate legs by the end of BP 13, 2011 and they take the Real Switch Challenge and qualify for their iPads, you will also earn your own iPad 2.

Qualify and you can earn an iPad 2:

16 GB, Wi-Fi, Dual Camera, Bluetooth

complete rules on reverse side

 **Mannatech**
Live for Real.

Rewards are time sensitive.

iPad and iPad 2 are trademarks of Apple, Inc.



NEW vs. EXISTING ASSOCIATES

- 1) NEW ASSOCIATE**—Any Associate enrolled from BP 8, 2011 (July 9, 2011) and beyond
- 2) EXISTING ASSOCIATE**—Any Associate enrolled prior to BP 8, 2011 (July 9, 2011)
- 3) POSITION TRANSFERS**—For the purpose of this incentive, the original enrollment date of the Position will determine if the Position will be considered as NEW or EXISTING.
- 4) TERMINATED/RE-ENROLLED ASSOCIATES**
 - If an Associate terminates his/her account (after a minimum of 6 months inactivity) and re-enrolls in a new position, he/she will be considered a NEW Associate.
 - You may ONLY count a maximum of six (6) of these Associates toward your iTeam to earn an iPad 2 mobile digital device.
- 5) MEMBERS**
 - Members are retail customers and do not participate in the Mannatech Career and Compensation Plan.
 - Member orders WILL NOT count toward your iTeam qualification.
- 6) GROUP QUALIFICATION**—Your 14 Qualified Associates (iTeam) must all have a qualifying order in the same BP to count for the incentive.

CLARIFICATIONS

- Prior to the official notification of qualification to Contest Qualifiers, all information is unofficial and subject to change and verification by Mannatech.
- Mannatech assumes no responsibility for notifying incentive participants of any returns or cancellations within their organization that affect qualifications.
- We recommend (but do not require) that Associates manually keep track of their progress. Should there be any discrepancy, you will have a record of your business. All discrepancies must be received by Mannatech's Incentives Department **within 30 days** of the close of your three (3)-BP Qualification period. Any discrepancy received after the 30 Days will not be considered for approval.
- All determinations/decisions as to awarding the iPad are solely at Mannatech's discretion.
- Prizes are not transferable.

GENERAL RULES

PRODUCTS EARNED

- Must build a team in your first BP. A team consists of four (4) sponsored or six (6) Qualified Associates (no more than three (3) in one leg).
- Must be on an Automatic Order to qualify.
- Product will be shipped with the next Automatic Order with no additional charge.
- Product cannot be exchanged or returned for a refund.

iPAD REWARD

- The Real Switch Challenge Incentive Package will be awarded to the Contest Qualifier named on the Mannatech account at the end of the three (3)-BP qualification period.
- Due to many state laws and federal regulations, ALL participants **MUST BE 18 years of age or older** at the time of enrollment.

- Only one (1) iPad award may be earned per Tax ID number. In no event may any Associate's Tax ID number earn more than one (1) iPad.
- If a shared position qualifies for the Real Switch Challenge Incentive Package, only one iPad will be awarded. Each person listed on the account is not entitled to an iPad.
- Mannatech, in its sole discretion, reserves the right to substitute the Real Switch Challenge Incentive iPad for a prize of equal or greater value for any individual Contest Qualifier or the entire group of Contest Qualifiers.
- Mannatech will ship the iPad within 30 days after receiving the online age verification. The iPad will be shipped to the shipping address listed on the account, signature required. If the iPad is returned for any reason, the award may be forfeited.
- Participants must meet all eligibility requirements. Mannatech's determinations and decisions are final on all matters related to this Incentive Program.
- If the Qualified Associate chooses not to accept the Incentive Package earned, **no cash will be awarded** and the prize will be forfeited.
- All applicable taxes are the responsibility of Contest Qualifier. United States and Canadian Incentive Qualifiers will have the value of the iPad included in their 1099 or T4A. (*Approximate minimum value is \$495 usd plus the cost of shipping.*)
- Not-for-profit or government agencies should consult a tax attorney prior to participation.
- By entering the Real Switch Challenge Incentive Program, participants consent to the use of their name and likeness for publicity and promotional purposes by Mannatech without additional compensation, unless prohibited by law.
- Mannatech reserves the right to cancel or modify this Incentive Program as determined by Mannatech at its sole discretion.
- Mannatech shall not be responsible or liable for damages, losses or injury resulting from entering the program or acceptance of the prize awarded.
- Mannatech's aggregate liability in connection with the Real Switch Challenge Incentive Package Program shall in no event exceed the combined retail value of the Incentive Package as estimated by these Rules.
- No purchase necessary.
- This contest is void where prohibited by law.

DEFINITIONS

Active—Associates who have a minimum order of 100 Qualified Volume (QV) in each of the Business Periods (BP) during the Contest Period and the position must be duly renewed.

Associates, New—Any NEW Associate who purchased a Preferred or All-Star level pack as of BP 8, 2011 (July 8, 2011).

Associates, Existing—Associates with original enrollment dates prior to July 8, 2011 (BP 8, 2011).

Associates in Good Standing—Only active Associates in Good Standing during the Contest Period and when prizes are awarded are eligible to enter or receive a prize. An "Associate in Good Standing" is one who has (1) renewed his or her position as required by the Company and (2) has not received a final compliance sanction precluding the Associate from participating in events and/or receiving recognition.

Compliance Sanction—A "Compliance Sanction" is considered final when (1) a ruling by the Compliance Committee is not appealed or (2) when an appealed compliance matter is decided by the Appeal Panel.

Contest Qualifiers—Associates who, in their first three (3) full BPs after their enrollment, have a group of fourteen (14) Qualified Associates in one (1) BP will qualify for the Real Switch Challenge Incentive.

Member—A regular consumer of Mannatech's products who receives a five-percent discount off the retail prices of our products. Members are not Associates and do not participate in the Mannatech Career and Compensation Plan. Member orders WILL NOT count toward this incentive.

Qualifying Order—An order that has a minimum of 100 Qualifying Volume.

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