

2020 VISION

AUSTRALASIA MANNAFEST 2016 INCENTIVE

IMPORTANT DATES

INCENTIVE PERIOD

BP2 - BP4
2016

16th January -
8th April 2016

TRACKER DUE

22nd April
2016 Friday

9am
Sydney time

EVENT DATES

6th - 7th
August 2016

Saturday -
Sunday
(One night only)

TRACK YOUR PROGRESS

To track your progress, please access the Tracker at

<http://library.mannatech.com/7709>

Trackers must be submitted by 9am Sydney time,
Friday 22/04/2016.

You MUST lodge a tracker to be in the incentive

TERMS & CONDITIONS

Please refer to the Terms & Conditions online at

<http://library.mannatech.com/7708>



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For information on this incentive contact **Customer Service** on:

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THE PACKAGE POINTS

The points earned during the incentive period qualify you for certain entitlements.

Incentive	Australia	New Zealand	Singapore
Full Package*	75	120	180
Gala Dinner	15	15	15
Airfare	45	90	150
Shared Accommodation	15	15	15
Non-shared Accommodation	30	30	30

AU\$99 registration fee is payable by all event attendees.

* Full Package excludes registration fee.

Qualification Requirements before any other points will be considered :

- You must **maintain** or **increase** your leadership held at the end of BP1 2016 for a minimum of 2 BPs throughout the incentive period, one of which **MUST** be **BP4 2016** in order for any of your activity to earn points.
- You must have **minimum 100PV AO** generated each BP during the incentive.
- You must **maintain** or **increase** your total cumulative GPV for **BP2-BP4 2016** (the incentive period) over the total cumulative GPV built throughout **BP12 2015-BP1 2016** for any other activity to earn points.
- You must have a minimum of **20 points** from Pack Points **OR** have 10 new AU\$12 / NZ \$13 / SG free registration packs (must be accompanied by 2 x 100 PV AOs) before any other points will be awarded.

Please note: no points are allocated to the AU\$12 / NZ\$13 / SG Free registration packs.



AUSTRALASIA MANNAFEST 2016

INCENTIVE PERIOD

BP2-BP4 2016

16TH JANUARY – 8TH APRIL 2016

Four Points by Sheraton Darling Harbour

THE AUSTRALASIA MANNAFEST 2016 – 2020 VISION IS JUST AROUND THE CORNER!

Mannatech Australasia’s biggest event of 2016 includes the unveiling of new initiatives to help you succeed in your business, a weekend of celebration and fun, while recognising and honouring the top achievers at an awards gala dinner, accommodation in the heart of Sydney CBD, lunches with harbour views and a gift bag upon registration.

THIS IS THE EVENT YOU DO NOT WANT TO MISS!

Start earning the points you need so you can rub shoulders with our highest achievers and learn how to be a part of the elite with your own level of success within Mannatech. Continue reading to discover qualification guidelines and how your incentive points can be redeemed.

HOW TO EARN POINTS

You can earn points in a variety of ways. By assisting people to buy packs (Pack Points), by ordering products through an AO (Automatic Order), by increasing or requalifying in leadership level (Leadership Levels) and by helping your team achieve a leadership level (Enroller Leadership Development).

PACK POINTS	
Packs	Points
Osolean® Powder Pack	3
Ūth™ Preferred Pack	3
Uth™ Plus Pack	4
Uth™ Trio Pack	5
Champion Pack AU\$150	5
Sports Pack	5
Your Body Your Way Holiday Diet Pack	5
Your Body Your Way Fat Loss Pack	7
Champion Pack AU\$360	8
Champion All Star Pack AU\$598	10
Team Builder All Star Pack	15

- Pack points will only be awarded, if accompanied by a **100PV** AO shipped during the incentive periods.
- You must have a minimum of **20 points** from Pack Points before any other points will be awarded OR have 10 new AU\$12 / NZ \$13 / SG free registration packs (must be accompanied by 2 x 100 PV AOs) before any other points will be awarded.

AUTOMATIC ORDERS	
Automatic order	Points
New Automatic order	4
Reactivated Automatic order	1

- A maximum of 30 points will be awarded for reactivated AOs.

LEADERSHIP LEVELS

New Leadership

- Achieve a leadership level that **has not previously been reached** and maintain it for a minimum 1 additional BP during the incentive period in order to earn Leadership points.

Requalified Leadership

- Requalify to a leadership level that is **higher than that held at any time during the last Incentive** (New York Incentive BP10/2015 - BP1/2016) and maintain for a minimum 1 additional BP during the incentive period before any leadership level points are awarded.

The number of points earned for Leadership depends upon how many times this new or requalified leadership is held during the incentive period:

Leadership level	2 out of 3	3 out of 3
Regional Director	20	30
National Director	60	75
Senior National Director	75	95
Executive Director	100	130
Senior Executive Director	180	225
Presidential Director	240	300

Examples:

1. If you achieve a new or requalified RD leadership in BP3 and maintain this in BP4, it means you have held this new or requalified leadership 2 out of the possible 3 BPs and therefore will be awarded 20 points.
2. If you requalify to an ND leadership in BP2 then increase to a new SND leadership in BP3 and maintain SND in BP4, you will be awarded 75 points for holding ND leadership for 3 BPs and 75 points for SND as you held this leadership for 2 out of the 3 BPs giving you a total of 150 points.

ENROLLER LEADERSHIP DEVELOPMENT

Like the Leadership Level points award system, should members of your team achieve a new leadership level or requalify, you will in turn earn points based on the table below. Enroller Leadership Development points will be awarded according to how many BPs the enrolee maintains their new or requalified leadership level.

Points are awarded as follows:

Leadership level	2 out of 3	3 out of 3
Regional Director	5	10
National Director	10	20
Senior National Director	15	25
Executive Director	15	30
Senior Executive Director	20	35
Presidential Director	50	75

Points will only be awarded once the enrolee has been awarded their leadership points.

This year the Australasia Mannafest has adopted the title ‘2020 Vision’; encapsulating Mannatech’s grand vision for our future.

This vision is to double the regional business by the year 2020, progressing with a clearly defined and globally uniting vision.

THE ‘2020 VISION’ IS OUR COMMITMENT TO GROWTH, SYNCHRONISED WITH MANNATECH’S REBRANDING AND ITS FRESH, MODERN AND REVITALISED TRANSFORMATION.