## **New Zealand XFM Incentive**

## TERMS AND CONDITIONS

By entering this incentive program, participants agree to these rules and the decisions of Mannatech.

The incentive program commences 4<sup>th</sup> June 2016 (Business Period 7) and closes 29<sup>th</sup> July 2016 (End of Business Period 8). Any income taxes and liability related to any award shall be incurred and borne by the recipient.

Should you cancel your trip within 7 days of departure, you will incur the full cost of the travel incentive trip, as cancellation at this point is non-refundable. Qualifying Associates must have a valid passport and travel insurance.

Prizes are none transferable and no substitutions are allowed. All eligibility requirements must be met. Mannatech's determinations and decisions are final on all matters related to the New Zealand XFM incentive program.

Prior to the official announcement of the winners, all information regarding points earned by Associates provided by Mannatech is unofficial and is subject to change and verification by Mannatech. Please do not be concerned if the points reported do not match your personal tally. There are many factors that may cause point tally differences.

#### QUALIFICATION

Minimum of 20 points earned to qualify towards the incentive program. You must submit your tracker and all XFM photos no later than the 29<sup>th</sup> of July, 2016 to qualify.

### **HOW TO QUALIFY**

Be one of the top three achievers by:

- Hosting a minimum of three XFM In-Home Presentations per a week throughout the incentive period, which equates to 12 XFM In-Home Presentations per a Business Period.
- Maximise new signups at your XFM In-Home Presentations, we recommend 4 new signups each XFM.
- Place your new signups straight onto Automatic Order with a minimum of 100pv to earn extra points.
- Encourage your new signups to hold an XFM In-Home Presentation with you and their contacts to maximise your success.

#### **HOW TO TRACK YOUR PROGRESS**

You can track your program using the XFM Incentive Tracker. To qualify you must submit your completed tracker including the following details:

- Name of the Associate hosting the XFM
- Number of attendees
- Number of sign ups per XFM (Including names and/or new Associate number)
- A group photo of the XFM including all attendees

#### HOW THE POINTS ARE CALCULATED

You can earn points in a variety of ways, with a minimum of 20 points required to earn your qualification towards the incentive program:

Point Value	
Host an XFM	1 point
New Sign Up Pack*	3 points
New Automatic Order**	3 points



# **New Zealand XFM Incentive**

## TERMS AND CONDITIONS

- \*New signup pack excludes New Zealand NZ\$13 Registration Pack
- \*\*New Automatic Orders can be combined to achieve 100pv

#### **PRIZES**

The top three point earners will receive an airfare from New Zealand to Sydney to the maximum value of NZ \$1,000 per a person, to attend Australasian MannaFest 2016, Saturday 6<sup>th</sup> August – Sunday 7<sup>th</sup> August 2016. The prize does not include registration of the Australasian MannaFest event. For registration details visit <a href="https://www.australasianmannafest.com">www.australasianmannafest.com</a>

Note: Qualifying Associates must have a valid passport and travel insurance. Prizes are none transferable and no substitutions are allowed. Qualifying Associates must book their own airfare & upon proof of purchase, will be reimbursed by Mannatech Australasia for a flight cost up to or equal to the amount shown on the invoice; up to a maximum of NZ\$1000.

