

BP	WEEK	 	
YEAR		 	
DATES			
COMIC			

Daily Activities	Pts	S	M	T	W	Т	F	S
THE FOUR BASICS								. (
LIST: Add one new name to your personal list daily	1			•	•	· · · · · · · · · · · · · · · · · · ·		
INVITE: Completed calls or conversations to book appointments 1PT FOR 1ST; 2 FOR 2ND; 3 FOR 3RD+			* * * * * * * * * * * * * * * * * * *	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		•
PRESENT: Share The Plan GOAL: 15 STP'S PER BP	3			* * * * * * * * * * * * * * * * * * *	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		
FOLLOW-UP: Follow-up on each presentation in 24-48 hours			•	•	•			
3 POINT PLAN CORE "ME" ACTIVITIES								
LISTEN: Listen to recommended CDs (TOMs) 30 minutes daily	2			•	•			*
READ: Read recommended books 30 minutes daily	2				:			
CALLS: Participate in weekly 3PP training calls/webinars	1		:	•	•			•
MONTHLY TRAINING: Participate in 3PP "monthly" training	5		•	*	*			•
MENTORING: Master Counsel Session with mentor (week 1 of BP)	5		0 0 0	0 0 0 0	* * * * * * * * * * * * * * * * * * *	• • •		
RELATED PERSONAL ACTIVITIES + DEVELOPMENT	Г							
Take products daily	1		•	•	•			•
Read your dreams/goals/affirmations daily	1							
Share 1 promo piece daily (flyer, DVD, sample, etc) GOAL: I PER DAY; 10 IN PLAY	1		•	* * * * * * * * * * * * * * * * * * *	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		•
Follow-up calls with my mentor GOAL: 2 WEEKLY	2		•	0 0 0 0 0	0 0 0 0	6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6		•
Participate in bi-weekly meeting	2			•	•			
Participate in quarterly Super Regional Event	10			•	•			
Sign in to MannaTracker.com to record your results daily	1			•				
TOTAL OF DAILY ACTIVITIES								
			WE	EK A	TIVIT	IES TO	TAL	
ONLY FOR USE ON THE	LAST DAY OF	F EACH BL				·····	~~~~	~~~~~
Business Period Results							Pts	Total
Personal GPV growth over last BPs (2 pts; 5 pts if up 10% or more)	GPV last BP			Current BP			2/5	
Personal new Leadership Level ("pin" level)				Current BP			10	
New enrollees from my STPs	Enrollments				3	each		
New enrollees with Auto Order set up for next BP	Auto Orders					2	each	
Feam Associates who attained new Leadership Level this BP	New Leaders/Levels				3	each		
Personally invited new guest at bi-weekly meeting	New Guests				2	each		
Healthy Achiever: Legs with 7+ Associates at functions	Legs				5 p	er leg		







