



PROSPECT LIST

Getting **STARTED**

Steps to XFM Success

- 1) Organise your Diary
- 2) Create your List of potential Hostesses
- 3) Event Promotion and Invitation for Hostess
- 4) Hostess Coaching
- 5) Preparing for your Event
- 6) XFM DAY
- 7) Follow-up

XFM PROSPECT LIST

What 30 people locally do you have the best relationship with?

- Family members
- Friends
- Professionals
- Neighbours
- Organisations
- Local Businesses

Name	Potential XFM	Proposed Date





XFM In-Home **PRESENTATION KIT**

- In-Home Presentation Guide: Getting Started
- In-Home Nutrition Presentation Guide: Event Timeline
- In-Home Beauty Presentation Guide: Event Timeline
- XFM Prospect List
- XFM Recipe Cards
- XFM Beauty Assessment Form
- 10x XFM Application Forms
- 10x XFM Invitations
- 10x XFM Questionnaires
- Presentation Kit Summary Sheet



XFM In-Home **PRESENTATION DVD**



- Shocking Truth About Food: Video Presentation



- NutriVerus is Real Nutrition: Video Presentation



- M5M: Video Presentation



- You Choose: Video Presentation



- XFM Beauty Powerpoint Presentation