



EUROPEAN TRAVEL INCENTIVE 2014 TO CAPE TOWN

THIS INCENTIVE INCLUDES:

- I. 1 Economy return flight to Cape Town, South Africa.
- II. 4 Nights accommodation in a double or twin room.
- III. Transfers to and from both Cape Town airport and the Cape Town Super Regional Event. (Full participation at the Super Regional Event is compulsory and forms part of the Incentive).
- IV. An additional economy return flight (for a spouse, partner or relative only) can be earned by anyone qualifying for the above mentioned Incentive who then achieves an additional 15,000 GPV to the requirements noted below (of which a minimum of 65% will be allowed from any one leg). (The additional flight cannot be qualified for unless the main criteria has been met in the Travel Incentive 2014). Dates to be confirmed.

INCENTIVE OVERVIEW

ENTRY

All Qualified Associates (those that are in good standing and residents of the countries mentioned below are automatically entered into this Incentive ("Participants"). Participants must meet the Qualification Criteria below during the Incentive Period.

INCENTIVE PERIOD

The 2014 European Travel Incentive begins BP6 2014 (10 May 2014) and ends BP13 2014 (19 December 2014).

QUALIFICATION CRITERIA

The Participant must meet or exceed the following requirements. Please also refer to the Official Rules section of this document.

QUALIFICATION BASELINE

The Qualification Baseline will be determined as follows:

- I. Leadership Level: Leadership levels are determined by the highest leadership level achieved between BP11 2013 through BP5 2014.
- II. Baseline Volume: The Baseline Volume GPV will be the cumulative GPV for BP11 2013 (28 September 2013) through to BP5 2014 (9 May 2014).

REQUIREMENTS PER LEADERSHIP LEVEL

- 1 **NEW ASSOCIATES (ALL ASSOCIATES WHO ENROL FROM BP6, 2014)**
 - I. Obtain a minimum of 24,000 cumulative GPV.
 - II. Obtain National Director Leadership level and requalify at National at least one more time during the Incentive Period III. A maximum of 65% of GPV growth will be allowed from any one leg.
 - IV. New Associates must generate an Automatic Order for 100PV or more for every BP following the BP of their enrolment, through to BP1 2015 inclusive. GPV over Baseline Volume.

2 ASSOCIATES WITH NO LEADERSHIP LEVEL AND REGIONAL DIRECTORS

- I. Increase GPV by a minimum of 28,000 cumulative.
- II. Obtain National Director Leadership level and requalify at National at least one more time during the Incentive period.
- III. Be on Automatic Order for a minimum of 100PV or more in every BP through BP1 2015.
- IV. A maximum of 65% of the required growth will be allowed from any one leg.

3 NATIONAL DIRECTORS

- I. Increase GPV by a minimum of 32,000 cumulative GPV over Baseline Volume.
- II. Maintain National Director Leadership level in at least 3 BPs of the Incentive Period.
- III. Be on Automatic Order for a minimum of 100PV or more in every BP through BP1 2015.
- IV. A maximum of 65% of the required growth will be allowed from any one leg.

4 EXECUTIVE DIRECTORS

- I. Increase cumulative GPV over Baseline Volume by 20% or 32,000 GPV, whichever is higher.
- II. Maintain Executive Director Leadership level in at least 3 BPs of the Incentive period.
- III. Be on Automatic Order for a minimum of 100PV or more in every BP through BP1 2015.
- IV. A maximum of 65% of the required growth will be allowed from any one leg.

5 PRESIDENTIAL DIRECTORS AND ABOVE

- I. Increase cumulative GPV over Baseline Volume by 8% or 32,000 GPV, whichever is higher.
- II. Maintain Leadership level in at least 3 BPs of the Incentive Period.
- III. Be on Automatic Order for a minimum of 100PV or more in every BP through BP1 2015.
- IV. A maximum of 65% of the required growth will be allowed from any one leg.

OFFICIAL RULES

DEFINITIONS

1. Position transfers - For the purpose of this Travel Incentive, the highest Leadership Level achieved by the position during BPs 11 2013 – 5 2014 will determine the activity required.
2. Terminated/Re-enrolled associates
 - a. If an Associate terminates their account, and re-enrolls in a new position (after the minimum 6 month waiting period), they will be considered a New Associate.
3. Members.
 - a. Members are retail customers and do not participate in the Mannatech Career and Compensation Plan and therefore cannot qualify for the Travel Incentive.
 - b. Member order volume in your downline/organisation WILL count toward your Travel Incentive qualification.
4. Leadership level - Please refer to the Career and

Compensation Plan for a full explanation of how to qualify at a Leadership level.

5. Incentive Qualifiers - Associates who achieve the Qualification Criteria during the Incentive Period, and who abide by the General Rules below.
6. Travel Incentive Package – 1 Return flight to Cape Town and 1 Double or Twin room for 4 nights.

CLARIFICATIONS

1. Prior to the official notification of qualification to Incentive Qualifiers, all information is unofficial and subject to change and verification by Mannatech.
2. Mannatech assumes no responsibility for notifying Participants of any returns or cancellations in their organisation that affect sales volume point totals.
3. Qualification can be tracked via Success Tracker™ at Mannatech.com.
4. All discrepancies must be forwarded to Mannatech's Customer Service Team at ukcustserv@mannatech.com.
5. All determinations/decisions as to awarding the Travel Incentive are solely at Mannatech's discretion.
6. Travel Incentive trips are not transferable.

GENERAL RULES

1. The Travel Incentive is offered and administered by Mannatech Swiss International GmbH c/o Mannatech Limited of 85a Park Drive, Milton Park, Abingdon, Oxfordshire, OX14 4RY. By entering the Travel Incentive, participants expressly agree to all rules and decisions made by Mannatech.
2. All Associates must be a resident of Austria, Czech Republic, Denmark, Estonia, Finland, Germany, the Netherlands, Norway, Republic of Ireland, Sweden or United Kingdom in order to participate. All other entries will be disqualified.
3. Only active Independent Associates in Good Standing during the Travel Incentive Qualification Period are eligible to enter. An "Associate in Good Standing" is one who has renewed his or her position as required and is not the subject of a final Compliance Committee disposition or recommendation. Mannatech's decision is final.
4. The Travel Incentive will be awarded to the Incentive Qualifier(s) named on the Mannatech account at the end of the Qualification Period. Incentive Qualifiers will be notified by email at the address registered on their Mannatech account.
5. If a shared position qualifies for the Travel Incentive Package, only one person listed on the qualifying account is entitled to a flight unless the additional criteria is met. Mannatech must receive a signed letter from the non - attending Associate giving permission to forfeit the Incentive.
6. ALL Participants must be 18 years of age or older by 10th May 2014. Verification of age will be required prior to receiving the trip. If it is found that the Incentive Qualifier was not at least 18 years of age, the Incentive award will be forfeited.
7. Only (1) flight and double or twin room may be earned per Mannatech account number as part of the standard qualification of the package. Should the qualifier wish to earn an additional flight for their spouse or family member the additional criteria must be met. In no event may a Participant position receive more than one (1)

- room or (2) flights as part of the Travel Incentive Package.
8. Mannatech, in its sole discretion, reserves the right to substitute the Travel Incentive Package for one of equal or greater value for any individual Incentive Qualifier or the entire group of Incentive Qualifiers.
 9. Participants must meet all Eligibility Requirements. Mannatech's determinations and decisions are final on all matters related to this Travel Incentive.
 10. By entering, Participants consent to the use of their name and likeness for publicity and promotional purposes by Mannatech without additional compensation.
 11. Attendance at the Cape Town Super Regional event during the trip is compulsory.
 12. Taxation is the responsibility of the Incentive Qualifier for the Travel Incentive.
 13. Mannatech reserves the right to disqualify a Participant if fraud or technical failures compromise the integrity of the Travel Incentive, as determined by Mannatech at its sole discretion.
 14. Mannatech reserves the right, in its sole discretion, to recover the aggregate value of the Travel Incentive Package directly or indirectly through the withholding of future commissions in accordance with the Product Returns Policy for all returned products.
 15. Mannatech shall not be responsible or liable for damages or losses resulting from entering the Travel Incentive.
 16. Mannatech's aggregate liability in connection with the Travel Incentive shall in no event exceed the combined monetary value of the trip as estimated by these Rules.
 17. A Release of Liability form must be completed in order for a room reservation to be made and airfare booked. The trip will not be awarded without completion of this form.
 18. Incentive Qualifiers will be notified on or before 31st December 2014 via email for those who have VALID email accounts on file with Mannatech. If either notification is returned as non-deliverable, the award may be forfeited. The notifications will include the relevant paperwork to confirm acceptance of the trip.
 19. Paperwork for the Travel Incentive Package, acceptance of the Release of Liability, and verification of age must be completed and submitted to Mannatech no later than the deadline in the email referred to in point 18 above. If no response is received the trip will be forfeited.
 20. The Travel Incentive Package is awarded to those who have qualified according to the above Qualification Criteria. Should an Individual Associate position qualify for 2 flights, their guest may only be a spouse, partner or immediate family member and not a non-qualifying Associate.
 21. The Travel Incentive Package must be taken on the dates specified by Mannatech or it will be forfeited.
 22. All Incentive Qualifiers are invited at the discretion of the Regional Vice President of EMEA.
 23. If the Incentive Qualifier chooses not to accept the Travel Incentive Package, no cash will be awarded and the trip will be forfeited.
 24. All applicable taxes and travel insurance are the responsibility of the Incentive Qualifier.
 25. For Incentive Qualifiers travelling on the group flight all airline tickets will be booked by Mannatech Europe.
- Should Incentive Qualifiers wish to add additional days to the trip please contact Mannatech Europe to check options. Should you not wish to travel on the group flight you must inform Mannatech within 2 weeks of qualification.
26. Passports are required for ALL travellers regardless of age. There may be special restrictions for parents travelling with minor children. Please contact your local consulate for travel requirements.
 27. All name changes will be accommodated where possible and must be in writing and sent to Mannatech Europe on or before 14 days before travel. A name-change fee of £100.00 will be assessed to the Incentive Qualifier for any name changes received. Name changes must come from the Incentive Qualifier and sent to kspencer@mannatech.com or faxed to 0044 1235 441801.
 28. Cancellations must be in writing and sent to Mannatech Europe (fax or e-mail) on or before 14 days before travel. A cancellation fee of £100 will be assessed to the Incentive Qualifier for any cancellation received. Cancellations must come from the Incentive Qualifier and emailed to: kspencer@mannatech.com or faxed to 0044 1235 44181.
 29. No purchase necessary. Void where prohibited by law.
 30. For clarification contact Customer Services on 01235 441800 or e-mail ukcustserv@mannatech.com. See also the Career and Compensation Plan for further details on building a Mannatech business.

UK Only

1. It is illegal for a promoter or a participant in a trading scheme to persuade anyone to make a payment by promising benefits from getting others to join a scheme.
2. Do not be misled by claims that high earnings are easily achieved.