

# Application Form-Associate Instructions

# **How to Join the Mannatech Family**

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Select one option from the choices below and check the corresponding field on the Application.

#### **Included in all options:**

- · Mannatech Information Pack
- · Purchasing Privileges at Associate Cost

	CODE NO.	PRICE
All-Star Navig8 Business Pack	134301	\$998
All-Star Navig8 Product Pack	134101	\$498
All-Star Custom Product Pack	112501	\$498
Basic NutriVerus™ Pack	133101	\$98
Basic Custom Pack	123801	\$98
Basic Optimal System Support Pack	133201	\$98
Basic Advanced Ambrotose® OSP Pack	130101	\$169.99
Basic Advanced Ambrotose Pack	100701	\$109
Basic NutriVerus Integrative Health Pack —		
Advanced Ambrotose	133001	\$169.99
Basic NutriVerus Integrative Health Pack — Ambrotose®	132901	\$169.99
Basic Ambrotose Complex OSP Pack	130001	\$169.99
Basic Ambrotose Complex Pack	100901	\$99
Associate Registration Pack	134001	\$48

### **Automatic Order**

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Sign up for Automatic Order now!

- Check the box, "Yes, I want an automatic order".
- Choose the products you would like to receive each business period (4 weeks). (Refer to the Mannatech Product Guide for product pricing.)
- Total the order. This amount will be charged to your credit card or by check withdrawal each business period (4 weeks) until Mannatech receives notice of cancellation from you.<sup>‡</sup> (Please provide all information under "Payment Information" area.)

\*IMPORTANT: Unless a specific business period is requested, the initial order will be shipped after verification of payment. Every business period thereafter, orders will be generated on or about every 28 days from the creation date of your Automatic Order, after verification of payment. This process will create 13 shipments per calendar year, one in each four-week Mannatech Business Period. Mannatech will recalculate your order total if inaccurate and make any necessary corrections.

**NOTE:** Mannatech reserves the right to hold orders for verification of payment. Declined credit card orders will be held for authorization for 10 business days. Mannatech will charge a \$20 fee for insufficient checking account balances. Such fee not to exceed the maximum amount available under applicable law. (State laws can vary on amount that can be assessed.)

## Authorization (your signature is required)



You must first read and understand the "U.S. Associate Terms and Conditions" on page three of this document, and then sign the application.

If the applicant is under the age of 18, parents or legal guardian(s) must also sign and date the Application (pg. 2), the Terms and Conditions (pg. 3) and the "Letter of Consent" for minor children MOD 1802001.

## Payment Information (complete and sign)



Provide all information about your method of payment, including your credit card number and expiration date.

### **Associate Information**

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#### "Mail To" Information

#### "Ship To" Information (if different from "mail to")

Provide accurate information to be assured your orders and checks can be delivered correctly. "Mail To" information must be submitted in writing to Mannatech, Incorporated. "Ship To" information may be changed through the Mannatech Web site, **Mannatech.com**, or by calling Customer Care at (800) 281-4469.

# **Sponsor and Enroller Information**



### **Sponsor and Enroller Information**

Sponsor and Enroller Information must be filled in before submission of the Application. Speak with the person who contacted you about Mannatech about filling in this information.

# **Submit Your Application**



#### **By PHONE:**

Call (800) 281-4469

By WEB: at Mannatech.com

#### By FAX:

Fax the completed Application to **(800) 825-6584**. Include payment information with your order.

If ordering by fax, do not fax twice or mail hard copy of order to Mannatech.

#### By MAIL

Send the completed Application with payment information to:

Mannatech, Incorporated 600 S. Royal Lane, Suite 200 Coppell, TX 75019



# Application Form-Associate

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ACCOUNT NUMBER

1 Join the Mannatech Fami	ly	5 Associate Information (continued)	
Is the applicant over the age of 18? □YES [	□NO	"MAIL TO" INFORMATION	
If the applicant is under the age of 18, complete and ret	urn Consent Form for Minor Childr	Iren with the application. Go to the Resource Library (Library.Mannatech.com/54).  STREET ADDRESS (USE THIS LINE AND THE LINE BELOW IF MORE SPACE IS NEEDED)	
Choose your Associate Pack. (Please check only or		□ Basic Advanced Ambrotose OSP Pack 130101 \$169.99	
☐ All-Star Navig8 Business Pack	134301 \$998	□ Basic Advanced Ambrotose Pack 100701 \$109 street address continued (if necessary)	
□ All-Star Navig8 Product Pack 134101 \$498		□ Basic NutriVerus Integrative Health Pack—Advanced Ambrotose 133001 \$169.99	$\top$
☐ All-Star Custom Product Pack	112501 \$498	☐ Basic NutriVerus Integrative Health Pack—Ambrotose 132901 \$169.99 ☐ CITY	
☐ Basic NutriVerus Pack	133101 \$98	☐ Basic Ambrotose Complex OSP Pack 130001 \$169.99	Т
☐ Basic Custom Pack	123801 \$98	□ Basic Ambrotose Complex Pack 100901 \$99   STATE ZIP	
☐ Basic Optimal System Support Pack 133201 \$98		□ Associate Registration Pack 134001 \$48   3701   217   119	
Applicant	Pack Option Cost	DAY TELEPHONE FAX	
	I ack Option cost	4 Payment Information PLEASE COMPLETE AND SIGN	$oxed{oxed}$
State & Local Sales Tax %		NOTE: For your protection, Mannatech reserves the right to hold credit card orders for address verification.	
All-Star Pack Shipping: PRIORITY−\$23.00 □, NEXT	DAY AIR-\$33.00 □	Declined credit card orders will be held for authorization for 28 business days. If we are unable to obtain an authorization we will cancel the order.	
Basic/Assoc. Reg. Pack Shipping: PRIORITY-\$15.75 , NEXT	DAY AIR-\$25.50 □	☐ CASH ☐ MONEY ORDER ☐ CHECK NO E-MAIL ADDRESS (PLEASE PRINT)	
TOTAL AMOUNT DUE WITH	H APPLICATION	□ VISA· □ MASTERCARD· □ DISCOVER· □ AMERICAN EXPRESS·	_
TO ME AMOUNT DOE WITH		If a checking account is used to debit the Automatic Order payment, the applicant "SHIP TO" INFORMATION (IF DIFFERENT FROM "MAIL TO")	
<b>2</b> ■ Yes, I want an automatic of	ordorl Month Day YEAR	must complete the Direct Debit Form (Mannatech Online Document 1801701) and	$\neg$
		mail with the Application.	$\perp$
Please bill and ship my <b>Automatic Or</b>	AUTO	CREDIT CARD NUMBER  STREET ADDRESS CONTINUED (IF NECESSARY)	_
Automatic Order CODE PRODUCT DESCRIPTION	ORDER		$\perp$
CODE PRODUCT DESCRIPTION	PRICE QTY TOTAL	CITY	$\overline{}$
		EXP. DATE	$\perp$
		LAT - DATE STATE ZIP	
		X	
		ACCOUNT HOLDER SIGNATURE DATE	
		6 Sponsor Information	
		MUST BE FILLED OUT PRIOR TO SUBMISSION TO MANNATECH.	
	SUBTOTAL	□ ACCOUNT NUMBER OR □ INT'L APPLICATION I.D. NUMBER □ U.S. SSN OR FED. ID. NUMBER OR □ SIN OR BUSINESS NUMBER	
	State & Local Sales Tax	ACCOUNT HOLDER BILLING ADDRESS	
Па 1 мм		COUNTRY	
☐Ground-\$9.99 ☐Priority-\$12.99	ling (Minimum \$9.99)	5 Associate Information	$\overline{}$
YOUR AUTOMATIC OR	DER TOTAL=		丄
Order shipped and charged every 4 weeks. Credit card		TAX I.D. NUMBER: SSN FED. ID TRUSTTAX I.D. BENEFICIARY TAX I.D. (I FTRUST TAX I.D. IS NOT AVAILABLE)	$\overline{}$
I understand that the Associate Automatic Order is optional and will con receives either my written or verbal notification, by calling (800) 281-4469,			
Y		LAST NAME	
SIGNATURE OF APPLICANT	DATE	ENFOLLER INFORMATION The Enroller and Sponsor may be the same person, or the Enroller may place the new Associate under and	other
SIGNATURE OF AFFEICANT	DAIL	FIRST NAME (NAME IS REQUIRED FOR PROCESSING)  Sponsor in his/her sales organization. Neither the Sponsor nor the Enroller receives any bonus, payment or	r
<b>3</b> Authorization your signature is re	OLURED	other benefit from the recruitment of a new Associate.	
O TIGHT TO THE TOTAL IS THE	QUINED	BUSINESS NAME OSOLE PROPRIETORSHIP PARTNERSHIP CORPORATION TRUST	
By signing below I apply to become an Associate with Mannatech,	Incorporated, and agree to abide by the	PLEASE NOTE: An application submitted as a business entity must be accompanied with either the Disclosure of	
terms and conditions as stated on page three of this document.		Partnership Form (1806401), the Disclosure of Corporate Members Form (1808401), or the Disclosure of Trust Members Form (1806301).  LAST NAME	
X	DATE		T
SIGNATURE OF APPLICANT DATE		LANGUAGE PREFERENCE GENGLISH FRENCH SPANISH  FIRST NAME	
I grant my permission for the minor applicant named above to participate, jointly with me, as an Independent Associate. (This statement applies to minor applicant only.)		SCHOOL STREET STREET	T
an invependent Associate. (This statement applies to Minor appl	icani only.)	TELEPHONE DAYTIME DEVENING	
V			
SIGNATURE OF CO-APPLICANT	DATE		

FOR OFFICE USE ONLY/
ACCOUNT NUMBER



# Application Form-U.S. Associate Terms and Conditions

- Upon acceptance of this application by Mannatech, Incorporated ("Mannatech" or "Company") and the issuance of an account number, I am authorized as an Associate as of the date of this Associate Application & Agreement. The term of this agreement is one year.
- As an Independent Associate, I must submit a valid tax identification number (or its equivalent) before being issued a Company Account Number.
  - The Company is not responsible for withholding, and shall not withhold or deduct from my bonuses and commissions, if any, FICA or taxes of any kind, unless such withholding becomes legally required. I agree to be bound by all sales tax collection agreements between the Company and all appropriate taxing jurisdictions, and all related rules and procedures.
- 3. I understand that as an Independent Associate:
  - a. I have the right to purchase products and services from the Company at Associate cost.
  - I have the right to offer for sale Mannatech products and services in accordance with these Terms and Conditions.
  - c. I have the right to register persons in Mannatech.
  - d. I am an Independent Contractor and not an employee, agent, partner, legal representative or franchisee of Mannatech. I am not authorized to and will not incur any debt, expense or obligation or open any checking account on behalf of, for, or in the name of the Company. I agree that I will be solely responsible for paying all expenses that I may incur, including but not limited to travel, food, lodging, secretarial, office, long distance telephone and other expenses. I UNDERSTAND THAT I SHALL BE TREATED AS AN INDEPENDENT CONTRACTOR OF MANNATECH FOR ALI PURPOSFS. INCLUDING FOR FEDERAL OR STATE TAX PURPOSFS.
  - e. I will develop and service personal customers as stated in the Mannatech Compensation Plan. I will use the Retail Sales Invoice (Mannatech Online Document 1805901) provided by the Company, which outlines the date of the sale, the name and address of the merchant, buyer's right to cancel statement (part of these Terms and Conditions), and address where the buyer can send the cancellation notice for the sale of Mannatech products. I understand that I must keep accurate records of retail sales, and that the Company may periodically ask me to provide documentation of such sales to the Company.
  - f. I will use only the sales contracts and order forms that are provided by the Company for the sale of its products, and I will follow all policies and procedures established by the Company for the completion and processing of such contracts and orders.
  - g. I will use only Company-approved promotional materials when representing the Company, offering the business opportunity, compensation plan, training other Associates and/or making representations as to the products. I agree to present the Mannatech Compensation Plan and Mannatech products and services, as set forth in official Company literature. I will make no claims, statements, disclosures, representations or warranties regarding potential income, earnings, products, or services that are not printed in the Company's literature in either selling the products or in meeting with prospective Associates.
  - h. In order to be eligible to receive bonuses and commissions, I will order only enough products for a four-week period to reasonably fill my needs and/or I will resell at least 70% of all products or services that I purchase from Mannatech. All products purchased will be for sale to or use by an end-consumer, and I will not purchase any products or services solely for the purpose of qualifying for overrides, commissions or bonuses.
  - If I fail to annually renew my Mannatech Associateship, I understand that I will lose certain rights as an Independent Associate, including rights to my downline

- organization, bonuses and commissions pursuant to the Mannatech Compensation Plan until such time that I have renewed my position in accordance with the terms of the then-current Compensation Plan.
- 4. I may not assign any rights or delegate my duties under this Agreement without the prior written consent of the Company. Any attempt to transfer or assign this Agreement without the express written consent of the Company renders this Agreement voidable at the option of the Company and may result in termination of this Agreement.
- I will comply with all federal, state, county and municipal laws, ordinances, rules and regulations and will make all reports and remit all withholdings or other deductions as may be required by any federal, state, county or municipal law, ordinance, rule or regulation.
- 6. This Associate Application Agreement, inclusive of the Associate Policies and Procedures and Mannatech Compensation Plan ("Agreement"), constitutes the entire contract between Mannatech and me. Any promises, representations, offers or other communications not expressly set forth in this Agreement are of no force or effect. To the extent of any conflict or inconsistency between this Agreement and any other agreement (other than the Policies and Procedures), this Associate Application and Agreement shall supersede and prevail over any term of any other agreement as to the matters addressed herein. To the extent of any conflict or inconsistency between this Agreement and the Policies and Procedures (in their current form or as subsequently modified), the Policies and Procedures shall in all instances supersede and prevail over any term of this Agreement as to the matters addressed herein.
- 7. I agree to carefully READ and COMPLY with the Mannatech Associate Policies and Procedures and the Mannatech Compensation Plan, both of which are incorporated into and made a part of this Agreement. I understand that these Terms and Conditions, the Mannatech Policies and Procedures, or the Mannatech Compensation Plan (all of which are collectively referred to as the "Agreement") may be amended from time to time, and I agree that any revisions or amendments shall become binding for me upon the publication of such revisions on Mannatech Online Documents or as officially announced in any Company communication. The continuation of my Mannatech Associateship or my acceptance of bonuses or commissions shall constitute my acceptance of this Agreement, and any and all amendments. I understand that I must be in good standing, and not in violation of any of the terms of this Agreement, in order to be eligible to receive any bonuses or commissions from Mannatech. I understand that I shall control the manner and means by which I operate my Mannatech business, subject to my compliance with the Agreement. In the event that a provision of this Agreement is held to be invalid or unenforceable, such provision shall be reformed only to the extent necessary to make it enforceable, and the balance of the Agreement will remain in full force and effect.
- 8. To the extent permitted by law, the Company, its directors, officers, shareholders, employees, assigns and agents (collectively referred to as "affiliates") shall not be liable for, and I release the Company and its affiliates from and waive, all claims for any loss of profits, indirect, direct, special or consequential damages or any other loss incurred or suffered by me as a result of: (a) my breach of this Agreement or the Mannatech Policies and Procedures; (b) the promotion or operation of my Associateship and any activities related to it (e.g., the presentation of Mannatech products or Compensation Plan, the operation of a motor vehicle, the lease of meeting or training facilities, etc.); (c) any incorrect or wrong data or information provided by me; or (d) the failure to provide any information or data necessary for Mannatech to operate its business, including without limitation, my registration and acceptance into the Mannatech Compensation Plan or the payment of commissions or bonuses. I agree that the entire liability of the Company and its affiliates for any reason whatsoever related to the relationship between me and the

- Company, including, but not limited to, any cause of action in contract, tort or equity, shall not exceed and shall be limited to the value of the products I have purchased from the Company under this Agreement or any other agreement that are in resalable condition.
- 9. This Agreement will be governed by and construed in accordance with the laws of the State of Texas. Except as set forth in the Mannatech Policies and Procedures, all disputes and claims relating to the Agreement, the Company, the Application, or its products and services, the rights and obligations of an Independent Associate or the Company under the Agreement shall be settled totally and finally by arbitration in Dallas, Texas, or such other location as the Company prescribes, in accordance with the Federal Arbitration Act and the Commercial Arbitration rules of the American Arbitration Associate shall do so on an individual basis and not with any other Associate or as part of a class action. The decision of the arbitrator shall be final and binding on the parties and may, if need be, be reduced to a judgment in any court of competent jurisdiction. This agreement to arbitrate shall survive any termination or expiration of the Agreement.

#### **Notice of Cancellation**

You, the buyer, may CANCEL this transaction, without any penalty or obligation, at any time prior to midnight of the THIRD BUSINESS DAY after the date of this transaction. If you cancel, any property traded in, any payments made by you under this contract or sale, and any negotiable instrument executed by you will be returned within TEN BUSINESS DAYS following receipt by the seller of your cancellation notice, and any security interest arising out of the transaction will be cancelled. If you cancel, you must make available to the seller at your residence, in substantially as good condition as when received, any goods delivered to you under this contract or sale, or you may, if you wish, comply with the instructions of the seller regarding the return shipment of the goods at the seller's expense and risk. If you do make the goods available to the seller and the seller does not pick them up within 20 days of the date of your Notice of Cancellation, you may retain or dispose of the goods without any further obligation. If you fail to make the goods available to the seller, or if you agree to return the goods to the seller and fail to do so, then you remain liable for performance for all obligations under the contract. To cancel this transaction, mail or deliver a signed and dated copy of the Cancellation Notice or any other written notice, to the address in this contract NOT LATER THAN MIDNIGHT of the Third Business Day after the date of this transaction. You must give notice of cancellation by a method that will allow you to prove that you gave notice, including registered mail, fax or by personal delivery. By signing below, you agree that you have read and understand the statements above and the requirements of Mannatech regarding accuracy of representations regarding its products, the Policies and Procedures and Mannatech Compensation Plan ("Agreement").

Χ	
SIGNATURE OF APPLICANT	
X	
SIGNATURE OF CO-APPLICANT	
DATE	Mannatech, Incorporated 600 S. Royal Lane, Suite 200 Coppell, TX 75019 (800) 281-4469