



Join Us January 13 – 20, 2019

Kingston, Jamaica! • Cozumel, Mexico! • George Town, Grand Cayman!



Join other top Mannatech Leaders on a luxury cruise on Royal Caribbean's Liberty of the Seas where you will experience the beautiful and entertaining ports-of-call in Jamaica, Mexico and Grand Cayman.

While you are traveling to these amazing ports, take advantage of hundreds of activities on the ship, including 14 unique dining options, waterslides, rock climbing, Broadway shows, spa treatments, and so much more. We hope you and your family will be on this trip with us!

The Incentive qualification criteria is based on points. The more points you earn, the bigger package you will receive!



QUALIFICATION Overview

- Qualification Period: June 1 to October 31, 2018.
- Trip Dates: January 13 – 20, 2019
- Qualification criteria based on points. By earning the required points and meeting the other requirements, Associates will qualify to attend. The more points you earn, the bigger your Incentive package will be.
- The rewards will be based on the sale of products to **new** Associates and Preferred Customers
- Overall sales growth (DPV) will be required, built on a baseline calculation.
- Associates will also be required to maintain or grow their leadership level compared to a baseline. New and current non-leader Associates must attain at least a Silver Associate level.
- Baseline period will be the three (3) months from January to March 2018.
- A "team component" will reward Presidential Directors for having team members also qualify.
- The May "3 in 31" Incentive (May Madness) will contribute to this Incentive according to the rules specified below.

GENERAL REQUIREMENTS: All new Associate enrollments and new Preferred Customers must be for Canada or the United States with "ship to" addresses in Canada or the United States in order to count toward this Incentive. E-commerce sign-ups and volume will not count toward this Incentive.

REQUIREMENTS

- **Associates must have product sales to a minimum of 14 new Associates or Preferred Customers.** Seven (7) of the sales, must be to new Associates, and the remaining seven (7) can be either to Associates or Preferred Customers.
- **May Madness Enrollment Sales**
 - A maximum of three (3) Sales to new North American Associates who enrolled in May can be applied toward the seven (7) required enrollments for this Incentive, and must have met the product purchase requirements prior to the close of business on May 31.
 - If an Associate makes qualifying sales to three (3) or more qualifying Associates in the May Madness incentive, their largest three (3) enrollments/sales will apply to this Incentive. No May DPV/points from these enrollments will apply to the main incentive, but their June-October DPV will count.
- **New Associate Enrollments (June 1, 2018 – October 31, 2018)**
 - An Associate enrollment registration (\$49.99) must be purchased by the enrollee to be considered a new Associate enrollment. However, the enrollment registration does not count toward the required point volume.
 - The new Associate enrollee must personally purchase a new product order within the first 30 days after their enrollment date, and by October 31, for the order to count.
- **New Preferred Customer Orders (June 1, 2018 – October 31, 2018)**
 - A new Preferred Customer enrollee can only count toward the required fourteen (14) new personal enrollments once the first product order is placed.

NEW ORDER POINT REQUIREMENTS AND REWARDS

- One (1) point will be awarded to the Enroller for each PV earned on products purchased by the new Associate or new Customer during the qualification period. (1 PV = 1 Incentive qualification point; 100 PV = 100 Incentive qualification points).
- Associates must meet or exceed the required point minimums to earn the Incentive. Please see the points and prizes below.
 - **10,000 Points** – basic cruise or trip/resort package for two / Accommodations // Meals as per the package for two (if applicable)
 - **12,000 Points** – Adds a \$500 travel allowance.
 - **15,000 Points** – Adds a \$1000 travel allowance.
 - **20,000 Points** – Adds a \$1000 travel allowance and \$500 resort/ship credit.
 - **25,000 Points** – Adds a \$1000 travel allowance and a \$1000 resort/ship credit.
 - **35,000 Points** – Adds a \$2000 travel allowance and \$1000 resort/ship credit.

BONUS FOR PLATINUM PRESIDENTIAL DIRECTORS

Platinum Presidential Directors or higher may qualify for the 20,000-point level by:

- Maintaining their leadership level
- Meeting the DPV growth requirements
- Have at least 5 total sign-ups (Associates + Customers)

HIGH PERFORMANCE BONUS

Associates who qualify for the Incentives and sell products to at least 10 new Associates, will be eligible for a special reward on the Incentive, to be announced later.

PRESIDENTIAL DIRECTOR TEAM QUALIFICATION

Presidential Directors and above who have at least four team members qualify for the Incentive trip, by meeting the following terms, will be eligible for an upgrade of one points level:

- The 4 qualifying team members must be from 2 different legs.
- Qualified attendees are credited to the first upline Presidential only.

For a listing of the complete rules, please go to – <https://library.mannatech.com/9516>

